



Ref: W/OIB/NPWR-02/2021 | BMZ no. 2017 68 217

STANDARD FORM

For

EXECUTIVE SUMMARY OF BID EVALUATION REPORT

[Issued in terms of section 7(1)(i) of the Public Procurement Act, 2015]

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Executive Summary of the Evaluation Report

Project Title: Procurement of an Engineering, Procurement and Construction (EPC) Contractor for the Omburu Battery Energy Storage System (BESS) Project

Reference number of Procurement: W/OIB/NPWR-02/2021 | BMZ no. 2017 68 217

Scope of Contract: W/OIB/NPWR-02/2021 | BMZ no. 2017 68 217: Engineering, Procurement and Construction (EPC) Contractor for the Omburu Battery Energy Storage System (BESS) Project

Procurement method used: OPEN INTERNATIONAL BIDDING – TWO STAGE BIDDING

1. **Date of Invitation of First Stage Bids:** 30 September 2022
2. **Closing date for submission of First Stage Bids:** 24 February 2023
3. **Date and place of opening of bids:** 24 February 2023, NamPower Convention Centre
4. **Number of bids received by closing date:** Three (3)
5. **Responsiveness of First Stage Bids:**

Bidder' s Name	Responsive or not responsive (Yes/ No)	Reasons why bid is not responsive
Alpha Namibia Industries Renewable Power Limited (ANIREP) & The Frans Indongo Investment Trust (FIIT) Joint Venture	No	<ol style="list-style-type: none">1. The Board resolution from one of the JV partners (ANIREP) authorizing the Special Power of Attorney was not included in the submission.2. The ESHS Methodology submitted in BF2-1 was found non-responsive as it only contained a Fire Fighting System from CATL, and a System Manual related to the Medium Voltage Power Station from SMA. The Bidder entirely missed the subject of the ESHS methodology requested in the Bidding Document, Section IV, Bidding Forms, BF2-1.3. The Bidder has not provided Letters of Intent from its suppliers for the key equipment without modifications of the required content. Although a letter of intent of the Battery Cell from CATL was provided, the letter of intent was provided to SMA Altenso (Specialized subcontractor) and not to the Bidder.4. The Bidder made substantial modification to Bidding Form BF2-3.2: Key Equipment Letter of Intent, by deleting the following wording(s):

		<p>a. “The annual cost for the equipment service contract covering the scope described in the Employer’s Requirements will not exceed [insert annual maximum price for service contract] EUR per year for at least 10 years.”</p> <p>b. “If the battery system is in the scope of the subcontractor/supplier: We declare that a take back of the battery system according to section the Employer’s Requirements is included in the supply at no extra cost.”</p> <p>In line with ITB 13.1, the Employer concluded the modification to the Letter of Intent to be non-responsive / unacceptable.</p> <p>5. In Bidding Form, BF2-6, the Bidder has not confirmed nor proposed a technical deviation in BF2-4 to the Load Factor max. over 24h, Availability Warranties, Warranted Efficiency at Load Factor \geq 5%, Warranted Efficiency at Load Factor \geq 2.5% and Warranted Efficiency at Load Factor \geq 1.5%.</p> <p>6. The Bidder provided a Product Warranty of the Battery System of 3 years, which is less than the 10 years required, however no technical deviation was proposed in BF2-4.</p> <p>7. The Bidder did not provide CVs and/or supporting documents for several key personnel.</p>
Shandong Electrical, Engineering & Equipment Group Co., Ltd (SDEE) and Zhejiang Narada Power Source Co., Ltd Joint Venture	Yes	
Sinohydro Corporation Limited	Yes	

6. Date of Invitation of Second Stage Bids: 02 May 2023

7. Closing date for submission of Second Stage Bids: 14 July 2023

8. Date and place of opening of bids: 14 July 2023, Erongo Boardroom, NamPower Centre

9. Number of bids received by closing date: Two (2)

10. Responsiveness of Second Stage Bids:

Bidder' s Name	Responsive or not responsive (Yes/ No)	Reasons why bid is not responsive
Shandong Electrical, Engineering & Equipment Group Co., Ltd (SDEE) and Zhejiang Narada Power Source Co., Ltd Joint Venture	Yes	
Sinohydro Corporation Limited	No	<p>1. The Bidder included material technical deviations that were not withdrawn even after Post Bid clarifications:</p> <ul style="list-style-type: none">a. The Bidders proposal of calculating the performance damages cannot be accepted as it affects the price, scope and quality of the Works. In addition, this deviation may limit the Employer's rights or Bidder's obligations under the Contract. Furthermore, the Bidder was given an opportunity in the First Stage Bid to propose any deviation to the Bidding Documents for the Employer's consideration and discussion during the Clarification Meeting. As such, the Bidder does not materially conform with its First Stage Bid. <p>2. The Bidder included material legal and commercial deviations that were not withdrawn even after Post Bid clarifications:</p> <ul style="list-style-type: none">a. The Bidder deviated from the minimum Product Warranty requirements and confirmed that the cost for the Product Warranty only includes the 2 years after completion. This deviation cannot be accepted as it affects the price, scope and quality of the Works. In addition, this deviation may limit the Employer's rights or Bidder's obligations under the Contract. Furthermore, the Bidder was given an opportunity in the First Stage Bid to propose any deviation to the Bidding Documents for the Employer's consideration and discussion during the Clarification Meeting. As such, the Bidder does not materially conform with its First Stage Bid.b. The Bidder included a deviation in which the Bidder reserves the right to negotiate and modify the terms of the

		<p>contract, such as those regarding milestone payment terms, performance damage, etc. This deviation cannot be accepted as it affects the price, scope and quality of the Works. In addition, this deviation may limit the Employer's rights or Bidder's obligations under the Contract. As such, this deviation is considered a material deviation. Furthermore, the Bidder was given an opportunity in the First Stage Bid to propose any deviation to the Bidding Documents for the Employer's consideration, discussion during the Clarification Meeting as well as provide specific deviations with the Second Stage Bid. As such, the Bidder does not materially conform with its First Stage Bid.</p> <p>3. Upon reviewing the Bidder's soft copy submission, the BEC discovered that it contained the Financial Part of the Bid, which should have been in the Financial Part envelope in accordance with ITB 35.1. As such, the Bidder's Bid was declared non-responsive in line with ITB 29.5 which reads:</p> <p>"The Technical Part shall not include any financial information related to the Bid price. Where material financial information related to the Bid price is contained in the Technical Part, the Bid shall be declared non-responsive. "</p>
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11. Comparison of substantially Responsive Second Stage Bids

Name	Warranted Energy Capacity	Technical Score	Discounted Benefits	Overall Score	Rank
Shandong Electrical, Engineering & Equipment Group Co., Ltd (SDEE) and Zhejiang Narada Power Source Co., Ltd Joint Venture	51MWh	67%	EUR 2,115,926.38	100%	1

12. Best Evaluated Bid:

In line with ITB 56.1, the Best Evaluated Bid (i.e., the highest scoring Bid) in the combined Technical and Financial evaluation is **Shandong Electrical, Engineering & Equipment Group Co., Ltd (SDEE) and Zhejiang Narada Power Source Co., Ltd Joint Venture**, for the amount of EUR 20 million (Excluding VAT).